Welcome!

Chapter 12- Tools for Psychological and Behavioral Management

Proactive and Reactive Parenting

<table>
<thead>
<tr>
<th>Proactive</th>
<th>Reactive</th>
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<tbody>
<tr>
<td>Calm and rational.</td>
<td>Allow caregiving to be controlled by their mood.</td>
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<tr>
<td>Show the child which behavior they like by Using Reinforcement (for example, attention).</td>
<td>Look for what the child is doing wrong, respond emotionally, and try to weaken that behavior.</td>
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<tr>
<td>Recognize inappropriate behavior as a need to teach appropriate behavior.</td>
<td>Recognize negative behavior as a need to &quot;teach the child a lesson&quot;.</td>
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<tr>
<td>Establish themselves as safe persons to be around.</td>
<td>Establish themselves as unsafe persons to be around.</td>
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<tr>
<td>Maintain self-control.</td>
<td>Often lose control.</td>
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<tr>
<td>Have a plan</td>
<td>Do not have a plan.</td>
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Some Basics About Behavior

- The occurrence of behavior is influenced and controlled by the environment.
- Environment includes both the physical and the social environment.
- Events in the real world influence behavior in predictable ways.
- The environment interacts with the person to influence and shape behavior.
The Logic of Dealing with Behavior

Behavior is controlled by the environment.
We can control the environment.
Therefore . . .
We can control behavior.

Managing and Treating Behavior

Not like fixing your car ....
like driving your car

Create a Positive Social Environment

- Focus on Positive Interactions
- Avoid Coercion (negative interactions)

Positive Interactions

Smiles, greetings, thumbs up, compliments, friendly gestures, holding, carrying, making eye-contact, small talk, expressions of care or concern, hugs, high fives

Negative Interactions or Coercion

criticism, frowns, arguing, screaming, threatening, talking down to, or lecturing in the traditional parental way, showing disapproval, scolding, bossy or demanding talk
Human Nature and the Science of Behavior

- There is a natural tendency for people to ignore appropriate behavior and react to annoying, inappropriate or less desirable behavior.

- But decades of research with families, businesses, schools, institutions, and communities shows that reacting to, and acknowledging, appropriate behavior is more effective at producing desirable behavior, and at eliminating undesirable behavior.

Coercion

Trying to change inappropriate or undesirable behavior through negative or harsh interactions.

Eliminate Coercion (Negative Interactions)

<table>
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<th>Questioning</th>
<th>Despair</th>
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<tr>
<td>Arguing</td>
<td>Logic</td>
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<tr>
<td>Sarcasm/Teasing</td>
<td>Telling on them to others</td>
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<tr>
<td>Force (verbal and physical)</td>
<td>Taking away privileges, items, allowance</td>
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<tr>
<td>Threats</td>
<td>One-ups-manship</td>
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<tr>
<td>Criticism</td>
<td>Silent treatment</td>
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Children may react and display a behavior problem.
Children may learn coercive behavior.

"Children do not always listen to their parents, but they never fail to imitate them."

James Baldwin

Children may receive attention for inappropriate behavior.

Children may try to get even.

Children may avoid or escape the coercion, the people, and places associated with the coercion.

Why are we Coercive?

- Immediate Results
- To get last word in
- We are angry and getting back at them
- It’s what our parents did
- It feels good
"If the only tool you have is a hammer, every problem looks like a nail."
Abraham Maslow

Cycle of Coercion

Our Behavior
Coercion

Their Behavior
Verbal outburst, arguing, get even, other problem behavior

A Positive Social Environment

- At least 8 times as many positive interactions as negative interactions
- The goal is a ratio of 8:1 or higher

People are happier, healthier, more cooperative, more productive, and less likely to engage in problematic behavior when their social environment is a positive one.
Cycle of Positive Social Reciprocity

Our Behavior
Positive Interactions
Reinforce good Behavior

Their Behavior
Good Behavior to Reinforce

Use Reinforcement

Use Reinforcement

Behavior

You provide a consequence after a behavior happens and, as a result, that behavior is more likely to occur in the future.

Examples of Behavior

- Talking on the phone.
- Dancing.
- Following instructions.
- Cleaning up.
- Being polite.
- Hitting a baseball.
Consequence?

What happens right after behavior.

Some consequences increase the chances that a particular behavior will occur again.

This is reinforcement.

Types of Reinforcing Consequences

1. Social interaction.
2. Verbal praise.
3. Appropriate touch.
4. Tangible items.
5. Appropriate privileges.
6. Providing assistance with a task.

Positive Attention

... Is the most powerful consequence available to you.

Dr. Glenn Latham

Steps to Using Reinforcement

1. Tell the child what behavior you liked (often helpful, not always necessary).
2. Provide a consequence for the behavior that matches the value of the behavior.
3. Provide the consequence within 3 seconds of recognizing the behavior, if possible.

Steps to Using Reinforcement

4. Use sincere and appropriate facial expressions, tone of voice, and body language.
5. Avoid reacting to junk behavior.
6. Avoid coercives and punishment.
Examples of Appropriate Behavior
- Playing cooperatively with others.
- Making the bed.
- Picking up their dirty clothes.
- Playing with a toy, quietly.
- Cleaning up toys.
- Keeping hands to self.
- Folding clothes

Examples of Appropriate Behavior
- Using a napkin to wipe mouth.
- Fastening seat belt.
- Brushing teeth.
- Doing Homework.
- Staying in bed all night.
- Waiting while mom is on the phone.
- Bringing dirty dishes to the sink

Remember
All children, in the course of a day, will do or say something that is worth giving a positive consequence.

Keep your eyes and ears open
And your antennae up!

Examples of Appropriate Behavior
- Asking permission to do something.
- Using an inside voice.
- Setting the table.
- Waiting patiently.
- Saying "please."
- Asking for help.

Your strategy . . .
Notice desirable behaviors, know what consequences the child wants, and reinforce the desirable behaviors so they pay off better than less desirable behaviors.
Important Tip

Instead of treating problem behaviors as an opportunity for coercion or punishment, treat problem behaviors as a prompt to teach appropriate behavior.

Reinforced Practice

- You set up a situation in which a desired behavior can be repeatedly reinforced.
- Next, you wait for the behavior to occur in the natural situation (prompt if necessary) and reinforce it there too.

Advantages of Reinforced Practice

- More Efficient
- Provides a greater opportunity for reinforcement of the behavior
- May result in quicker acquisition of a desired behavior

When to use Reinforced Practice

- Child is learning a new behavior
- A desired behavior is not being completed consistently
- A desired behavior is often done incorrectly

Create a Positive Social Environment

- At least 8 times as many positive interactions as negative interactions
- The goal is a ratio of 8:1 or higher

Research has shown that the most effective way to reduce problem behavior in children is to strengthen desirable behavior through positive reinforcement rather than trying to weaken undesirable behavior using aversive or negative processes.

S.W. Bijou
Definition of **Junk Behavior**

Any age-typical behavior (or PWS-typical behavior) that may be annoying, but is not harmful to self, others, property, or animals.

**Examples of Junk Behavior**

- Whining
- Stomping feet
- I can't hear you
- Mumbling under breath
- Getting the last word in
- Rolling Eyes

**Examples of Junk Behavior**

- Saying No.
- Screaming.
- Crying
- Arguing
- Tantrums

**Why Does Junk Behavior Happen?**

- To get you to respond or react.
- To make you angry (get even).
- To get you to give in to them.
- To get you to comfort them.
- To make you go away.
- To get you to do it for them.
- Because it is just a habit.
- Because it is what kids do at this age.
- The individual doesn’t have a lot of other behavior.
- To wear you down
Why Does *Junk Behavior* Happen?

Puppies Chew, Babies Cry,  
And Children Engage in Junk Behavior

Pivot

You withhold your attention when junk behavior happens by turning your attention to someone or something else.

Pivot

- When we withhold our attention during the occurrence of junk behavior by turning to someone or something else, we call this "Pivoting."
- When we see junk behavior, we turn to desirable behavior or activities.

When You Pivot

- If you have only one child, do another activity when you Pivot away from junk behavior.
- If you have more than one child, when one does junk behavior, Pivot to another child with more desirable behaviors.

Steps to Using Pivot

1. Say nothing about the junk behavior.  
   - For example: don't say "Stop that now!" or "Quit doing that!"
2. Do nothing to react to the junk behavior.  
   - For example: don't roll your eyes, stomp out of the room, cross your arms, or stare.

Steps to Using Pivot

3. Actively attend to another child, person, or activity.
   - For example: read a book, praise another child for behaving appropriately.
4. Once the child who displayed junk behavior behaves appropriately, provide reinforcement for the appropriate behavior (use praise, touch, provide item and/or privilege) within 10 seconds of recognizing the appropriate behavior.
5. Stay cool. No coercives.
To Avoid an Extinction Burst

- Maintain a positive social environment
- Provide plenty of positive reinforcement for appropriate behaviors.
- When Pivoting away from junk behavior during a task or activity, continue doing the task or activity with the child.
- If junk behavior happens often when the child does a certain task, give frequent, short breaks during the task.

What about discipline?
1. training to act in accordance with rules
2. activity, exercise, or a regimen that develops or improves a skill; training

Parenting Hacks to Keep Behavior on Track

1. Use Reinforcement
2. Create a Positive Social Environment
3. Pivot

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